

TELECOMMUNICATIONS SERVICE CENTER, INC

FAX COVER

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DATE April 2, 1992

ATTENTION : TONY
 FROM : RAOUL BOIELLE
 PAGES : 3 INCLUDING COVER

For your records following is a copy of the letter sent to AK with a parcel of brochures. Don't get swollen headed about the remarks Tony but I do think they are very accurate. As you are aware I came to the US to assist a mass marketing organization and have had considerable experience in this area.

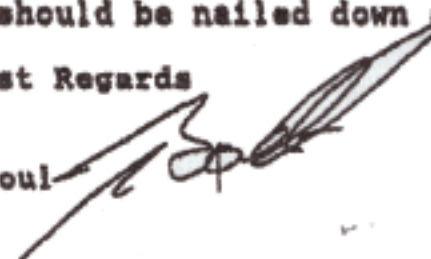
I regard our becoming associated as a very significant event in my business, and hopefully later my personal, life. When I came to America the company had the plan, the people (who came and went) and the resources. They were failing miserably. By injecting that ??? into it I was able to take the turnover from \$2,300.00 per week to over \$100,000.00 per week. (Incidentally it took them about 9 months to run it down again after I left)

Tony you are one of the few people I know who have that unique ability to motivate and direct a representative force to endure the drudgery in pursuit of the dream. The plan is one thing albeit an important one, but it in this business without being able to motivate and manage the people side of it the best plan in the world will fail. Conversely given that special something even a so so plan can be made to soar. To see the constancy you are producing it is obvious that you have both the plan and that unique something.

We do not have the communications entirely trouble free yet but it should be nailed down and on its way to you soon.

Best Regards

Raoul



P.S. ENCLOSE IS A CASH FLOW I RAN LAST EVENT. CG .

